

## Mergers & Acquisitions

The purchase, sale and/or merger of a business entity can be complicated, stressful, and time-consuming for all parties. Attorneys at Knox Law have specific experience providing comprehensive and practical legal services to buyers and sellers in complex transactions throughout the United States and in various industries including insurance, manufacturing, healthcare, brewing/beverage distribution, construction, agriculture, technology, and more.

We offer a strategic approach and attention to detail in all stages of a transaction, ensuring our clients achieve their business objectives efficiently and effectively.

[See: \*Mergers & Acquisitions Process Overview: 5-Part Series\*](#)

### Specific Experience

- Represented buyers and/or sellers in more than 400 purchase & sale transactions in the insurance industry
- Involved in 66 transactions with an aggregate purchase consideration in excess of \$450 million (since 2017)
- Handled both stock and asset going concern transactions and individual books of business, either being aggregated into existing offices or being divested (insurance industry)
- Ensure clients' post-closing goals are satisfied

### [Mergers & Acquisitions Process Overview: 5-Part Series](#)

The Mergers & Acquisitions Process Overview Series is a sequence of five articles about the purchase and sale process, which are all linked below.

It is intended to provide business owners with a broad overview of the transaction process and answer some of the questions that are frequently asked.

- [Part 1](#): Triggers for buyers and sellers, generally, and the process by which they come together
  - [Part 2](#): Letter of Intent (LOI)
  - [Part 3](#): Due Diligence process
  - [Part 4](#): Acquisition Agreement content and negotiation
  - [Part 5](#): Ancillary Closing Documents and post-closing techniques for a successful transition
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