

Mark A. Denlinger

Shareholder

Mark concentrates his practice in the areas of business, commercial and tax law; banking and commercial lending; nonprofit and tax-exempt entities; real estate; health law and the healthcare industry; and intellectual property & technology. He has a special emphasis on mergers and acquisitions, business formation and dissolution, manufacturing and supply arrangements, and general contracts and licensing arrangements. Mark was formerly associated with a general practice law firm in Carlisle, Pennsylvania, where he represented numerous banks, financial institutions, businesses, hospitals, physicians and tax-exempt organizations throughout south central Pennsylvania.

Throughout his career, he has handled numerous merger and acquisition transactions for local and national clients of all levels of complexity and size, whether on behalf of the purchasing entity, the financing entity, the investors, or the target entity. He speaks on a number of corporate, industrial, tax-exempt and health care topics to local business, financial, healthcare and nonprofit leaders.



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Practice Areas

- [Business & Tax](#)
- [Health Law](#)
- [Intellectual Property & Technology](#)
- [Mergers & Acquisitions](#)
- [Real Estate](#)

Education

- The Dickinson School of Law, J.D.
- University of Notre Dame, B.A.; *cum laude*

Admissions

- Pennsylvania
- U.S. District Court, Middle District of Pennsylvania

Representative Experience

- Negotiated and closed a significant outreach deal/stock purchase for client with New York corporation in a health-related field
- Represented hospital system in South Central Pennsylvania in sale of entire hospital system and assets to a Florida-based for-profit hospital system for over \$41 million
- Negotiated and closed numerous asset purchases between physicians and hospital systems, as well as between physician groups and individual physicians
- Organized and represented various nonprofit corporations in procuring and maintaining tax-exempt status with IRS and with state/local taxing authorities
- Represented various local companies and businesses in licensing of technology and technology-based arrangements, including distributorship agreements, exclusive licensing deals, application support arrangements, and software and website listing arrangements
- Negotiated numerous service contracts and management agreements between physicians and hospitals and medical centers throughout U.S., including hyperbaric oxygen therapy services, wound care services, anesthesia services, and clinical studies and trials for FDA approvals

Honors

- Included in [The Best Lawyers in America®](#), (Health Care Law), 2021-2024

Community and Professional Service

Community and Professional Service

- Hamot Health Foundation, *Corporator 2006 – present*
- Economic Development Corporation of Erie County, *Board Member 2009-2016*
- United Way of Erie County, *Program Review Committee 2005-2012*
- Women in Action (United Way), *Program Review Committee 2007-2010*
- The Sight Center of NWPA, *Past President; Board Member 2004-2015*
- Humane Society of NWPA, *Board Member; Past Vice President 2008-2012*

Professional Affiliations

- Erie County Bar Association, *Business & Commercial Law Section Chair, 2008*
- Pennsylvania Bar Association
- American Bar Association
- American Bar Association, *Health Law Section*

Presentations

Speaking Engagements

- Firm's Professional Advisor Symposium, October 2013, 2014, 2016 and 2018
- The Nonprofit Partnership's Nonprofit Day, October 2013 and 2015
- HVA Senior Living Alliance Long Term Care Seminar, May 2009–2011
- Anti-Kickback & Physician Self-Referral, Legal Summary, June 2008
- Hamot Health Foundation, Year-End Estate and Gift Planning Seminar, December 2007
- The Nonprofit Partnership's seminar on Good Governance Practice for Nonprofits, The IRS View, October 2007
- E-Discovery, Technology Council of Northwest PA, October 2007

- Nonprofit Law Clinic Seminar, Bylaws: A Framework for Authority & Action, October 2006
- Firm's Municipal Law Symposium, 2004–2005
- LECOM Seminar on Your First Physician Contract Negotiation, November 2004