



## Professional Service Organizations

Attorneys at Knox McLaughlin Gornall & Sennett, P.C. understand the unique legal challenges faced by professional service organizations. Members of the firm who focus on specific areas of law work collaboratively to find innovative solutions to the legal problems you face in the following areas:

### Business & Tax

#### **Corporate Organization**

Our business attorneys have been involved in developing the corporate structure of a variety of professional organizations. We strive to create structures that will protect the owners' assets by minimizing personal liability and tax exposure. We can also help you establish agreements and contracts that define responsibilities and relationships, and protect the practice from the unpredictable conflicts that may arise.

#### **Financial**

Our attorneys are experienced in drafting and negotiating the terms of the necessary legal documents for a variety of financial transactions. We can assist with loan and collateral structure as well as real estate transactions. In addition, we can help you plan for and conduct transfer of ownership of your business, giving sound tax and estate planning advice.

#### **Licensure & Compliance**

Professional service providers face a number of licensure and regulatory difficulties. Our attorneys can help you interpret the regulations and put vital compliance programs in place. With our diverse client base, we are likely to be familiar with the specific challenges you face in your business.

#### **Insurance & Benefits**

Professional practices confront some unique challenges with benefit plan design. Our attorneys can help you navigate ERISA requirements when setting up your retirement plan, and regulatory standards when making health insurance choices. When new rules are published, you can trust us to advise you regarding necessary changes to your plans and documents. Our attorneys are skilled in finding creative solutions to the tough compliance problems faced by your organization.

### Intellectual Property & Technology

Our intellectual property and technology attorneys can help you obtain, protect, and enforce your intellectual property rights. We are knowledgeable about patent, trademark, copyright, and technology issues and agreements, having represented clients in a variety of intellectual property cases in both state and federal courts.

## **Labor & Employment**

Managing employees effectively is critical to the success of your business. Our labor and employment attorneys can help you do so by establishing policies and procedures, creating employee handbooks, and answering your questions on discipline and performance matters. We will also help you maintain compliance with employment regulations such as ERISA, FMLA, ADA, and HIPAA.

## **Litigation**

### **Risk Management**

As society becomes more litigious, professionals in the service industry become more vulnerable to claims of liability and negligence. When problems arise, they can quickly consume your time and financial resources. Our attorneys can provide sound advice on how to prevent incidents that may result in claims – saving you time and money so you can focus on your business.

### **Claims Management & Litigation**

In the event that you do face a claim, our litigators can help you manage it. Whether it's a contractual issue, a labor problem or a liability claim, our attorneys can help you navigate the litigation process. In order to get the best result, we will investigate a potential problem before it becomes a claim. When appropriate, we will seek to resolve these issues prior to litigation, or through alternative dispute resolution. If necessary, we will protect your interests in court.

## **Bankruptcy & Creditors' Rights**

When necessary, our bankruptcy attorneys can assist you with collection problems, foreclosures, and creditors' rights services. We are experienced with bankruptcy filings and out-of-court workouts and can help you choose the path that is right for you.

## **Workers' Compensation**

Our workers' compensation attorneys have knowledge and experience successfully handling all facets of the workers' compensation claims process. We provide counsel and training in accident prevention, the proper handling of claims, and reduction of workers' compensation costs. Our group also offers assistance in the preparation of forms and policy manuals regarding workers' compensation claims, and provides defense of all forms of workers' compensation litigation.

## **Real Estate**

Our real estate group provides service in areas including real estate acquisition, sales, lease agreements, land use and zoning, title insurance, environmental compliance, and public and private financing. We frequently counsel businesses planning to construct or expand their own facilities and assist them throughout the development process. From residential property to complex commercial deals, our group is experienced in all aspects of real estate transactions.

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